

Message Text

UNCLASSIFIED

PAGE 01 BONN 01904 011052Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----113699 012211Z /62

R 011040Z FEB 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 5400
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT

UNCLAS BONN 01904

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - DURABLE COATINGS, INC., AKRON, OH

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

WELLIGE TANKANLAGEN
LECHTERMANNSHOF 1
D-4800 BIELEFELD 15
CONTACT: HERR KARL WELLIGE
PHONE: 05206-3090
TELEX: 0932297
COMMENT: SUBJECT FIRM DEALS IN ALL TYPES OF AUTOMO-
TIVE EQUIPMENT AND ACCESSORIES AND BELIEVES US COMPANY'S
PRODUCTS WOULD FIT WELL IN ITS SALES PROGRAM. COMPANY
ESTABLISHED 1945; EMPLOYS 35; ANNUAL SALES DM 2.5
MILLION; MOTOR POOL OF 25 DELIVERY VANS AND 5 SEDANS.
COMPANY IS SOLELY INTERESTED IN EXCLUSIVE CONTRACTS.
FINANCIAL REF: DRESDNER BANK AG, SPARKASSE AND BANKHAUS
HERMANN LAMPE KG, ALL IN 4800 BIELEFELD. FIRM
IS FINANCIALLY SOUND.

GUMMI-MAYER KG
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PAGE 02 BONN 01904 011052Z

POSTFACH 1360
6740 LANDAU
CONTACT: JOACHIM G. SCHROEDER
PHONE: 06341-121
TELEX: 04 53348
COMMENT: MR. SCHROEDER POINTED OUT THAT THE MARKET FOR
RUSTPROOFING PRODUCTS AND SYSTEMS FOR AUTOMOBILES IS

HIGHLY COMPETITIVE IN GERMANY - HE WILL LOOK INTO THE PRICING SITUATION, WHICH IS THE ESSENTIAL FACTOR FOR THESE PRODUCTS. GUMMI-MAYER, VERY LARGE COMPANY ACTIVE IN TIRE RETREADING AND SALES OF AUTOMOTIVE EQUIPMENT AS WELL AS IN THE MANUFACTURE OF INDUSTRIAL RUBBER AND PLASTICS PRODUCTS, EMPLOYS A STAFF OF 3,200 AND MAINTAINS 160 SALES OUTLETS THROUGHOUT WESTERN GERMANY. THE CONCERN'S ANNUAL SALES EXCEED DM 400 MILLION.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
MEEHAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 01 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN01904
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780048-0990
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1978/newtext/t197802108/aaaadnjh.tel
Line Count: 73
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 607a08ce-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 14 feb 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3447505
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - DURABLE COATINGS, INC., AKRON, OH THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INT
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvkey: odb://SAS/SAS.dbo.SAS_Docs/607a08ce-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014